

CERTIFICATION PROGRAMS



SERVICE AS AN EXPERTISE

THE RELATIONSHIP OF SERVICE AND YOUR PERSONAL STATEMENT PROGRAM



2019

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Program Offered on Location or as a Correspondence Course

Starkey's 40-hour Relationship of Service and Personal Statement Certification



This program highlights Starkey's process of successful placement. We teach you how to master the best ways to present yourself to a potential employer. Included in this course are the following: how to identify the skills and strengths you are actually bringing to a potential employer; how to present yourself as a truly 'good fit' for the position; how to determine if the position is the 'right fit' for you; what you might expect in terms of salary range; and what steps you might expect as you move through the interviewing process. After 38 years of experience placing our graduates, the Starkey staff members know how to guide you across all parts of the interview process.

This program addresses the 'psychological piece' in private service. This course is a combination of understanding the true meaning of service and creating a Service Statement that is designed to facilitate the placement process. There is a transformational aspect to this program! You will learn for yourself why you have chosen the field of private service.

The Relationship of Service and your responses to the Personal Statement will define the unique qualities of your special 'Service Heart.' This means that Starkey has identified the special personality traits most often found in one with a Service Heart as well as the essential ingredients for creating a successful career in private service. This course highlights the 'threads' of commonality that form the essential connections between you and a potential



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employer. You are both looking to 'discover and share' these connections. Bringing those threads to the forefront allows both of you to engage on a mutual and meaningful level.

You have 45 days to complete this course online or correspondence course or 40 hours in 5 days if you come to the Starkey Institute. You may elect to work through the course at your leisure and in the comfort of your own home. Be confident that the Starkey staff are readily available to you via phone calls, texts, and emails. They will entertain your questions or comments. From beginning to end, we are here for you!

38 Years of Placement Expertise

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1. *The Relationship of Service*

Starkey International has spent many years developing a system geared toward interview preparation and presentation. Our system incorporates the personal, psychological and technical abilities of our graduates. We can perfectly match you with a potential employer.

Starkey Relationship of Service and Personal Statement Program includes: a service philosophy; a service etiquette; and, a language of terms that is unique to the Private Service profession. You will use these when interviewing.

- ★ A series of 5 videos featuring Mrs. Starkey as she shares how she works with her Graduates in helping them to identify their style of service and their perfect employer.
- ★ The Starkey publication, “The Relationship of Service” and the work plan that goes with it can be part of your resume and profile.
- ★ A review of Interviewing techniques specific to private service.
- ★ A Starkey Certification credentialing your expertise that positions you in the Private Service career market.
- ★ A process that promotes genuine self-esteem and places you where you can be measured against other service providers for your actual expertise rather than your ego.

2. *Your Personal Service Statement Modules to include:*

- ★ Identification of your Service Vision
- ★ Identification of your most prominent Morals, Values and Ethic that identify your belief system.
- ★ Why service is your chosen career path and your passion for service
- ★ Identification of your specific Technical Skills ready for Private Service
- ★ Identification of your unique Service Style
- ★ A process to create your perfect position



ADDITIONAL INFORMATION ABOUT THE SYSTEMS MANAGEMENT COURSE

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\$2,495 Tuition

Included with Tuition

- ★ The Relationship of Service Publication, Workbook Management Tools and templates for your personal statement.

*Please note; Placement is not guaranteed.



FOR MORE INFORMATION ABOUT THIS COURSE OR OTHER COURSES,

PLEASE CALL US.

Toll-free 1-800-888-4904, e-mail us at services@starkeyintl.com, or visit our website at www.starkeyintl.com

